



Face2Face 2013
Enterprise Architecture in Action.
Delivering Business Value

EDUCAUSE 2013 - Anaheim, CA



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About ITANA

ITANA is focused on developing the skills, tools and a suite of resources to assist institutions with their enterprise, business and technical architectural needs. ITANA serves higher education while drawing from other architecture groups and vendors as needed.

<http://itana.org>



All ITANA work is covered under the Internet2 Intellectual Property Framework



Social Networks

- Hashtag: #E13_SEM07F
- Twitter Account: @itanadotorg
- Google+ Page: <http://goo.gl/sJ8qB>
- Web Site: <http://itana.org>
- Wiki: <http://goo.gl/aJQ187>



ITANA Events @ EDUCAUSE

Tuesday, October 15; 8 am to 4 pm, Room 207D
ITANA Face2Face Session on Disruptive Change and Enterprise Architecture

Thursday, October 17; 1:30 to 2:20 pm, Room 208A/B
[ITANA Discussion Session](#)

Thursday, October 17; 4:30 to 6:30 pm, Room 204C
[ITANA \(un\)Conference](#)



ITANA Events

ITANA Conference Call - Led by Jim Phelps
Every other Thursday 2PM Eastern Time

Learning Reference Architecture Working Group - Led by Leo Fernig

SOA / API Management Working Group - Led by Jim Phelps

Screen2Screen Sessions - varies

Calendar of Events: Follow the “Events” link on the ITANA web site.
<https://spaces.internet2.edu/display/itana/ITANA+Calendar>



URL for Face2Face 2013 Resources

<http://goo.gl/Do1hJt>



Face2Face 2013 Team

- Chris Eagle, EA at University of Michigan
- Scott Fullerton, EA at UW-Madison
- Jim Phelps, EA at UW-Madison



Face2Face 2011



Architects are Leaders



What defines leadership?



Doing the right things vs. doing things right

“A leader’s job is to make sure the organization does the right things while a manager’s job is to make sure we do those things right.”

Warren Bennis, *Why Leaders Fail*



Being visible & building followers

“The only true leader is someone who has followers...who do the right things...Leaders are highly visible.”

Peter Drucker



Transform vision into action

“The essence of leadership is found in the ability to transform vision into significant actions. The two dimensions are vision and ability to implement.”

William Hitt, *The Leader Manager: Guidelines for Action*



Solving adaptive problems

“In doing adaptive work, the problem is often unclear and therefore the solution is unclear. Adaptive work is generally messy work that requires persistence, creativity and courage to work through.”

Ronald Heifetz et al, “Political Leadership: Managing the Public’s Problem Solving”



Doing the right things

Being visible & building followers

Transform vision into action

Solving adaptive problems



Leadership Competencies



Strategic Thinking



Change Management



Decision Making



Strategic Thinking

Strategic Partnerships



Change Management Building Agreement



Change Management

Persuasion & Communication



Decision Making

Shared Leadership



An Architect is a Leader



Strategic Thinking

Change Management

Decision Making



Strategic Partnerships

Building Agreement

Persuasion & Communication

Shared Leadership



Str...hips

Building Relationships

Per...ation

...hip



Building Relationships



Influence



Introduce

Inquire

Invest

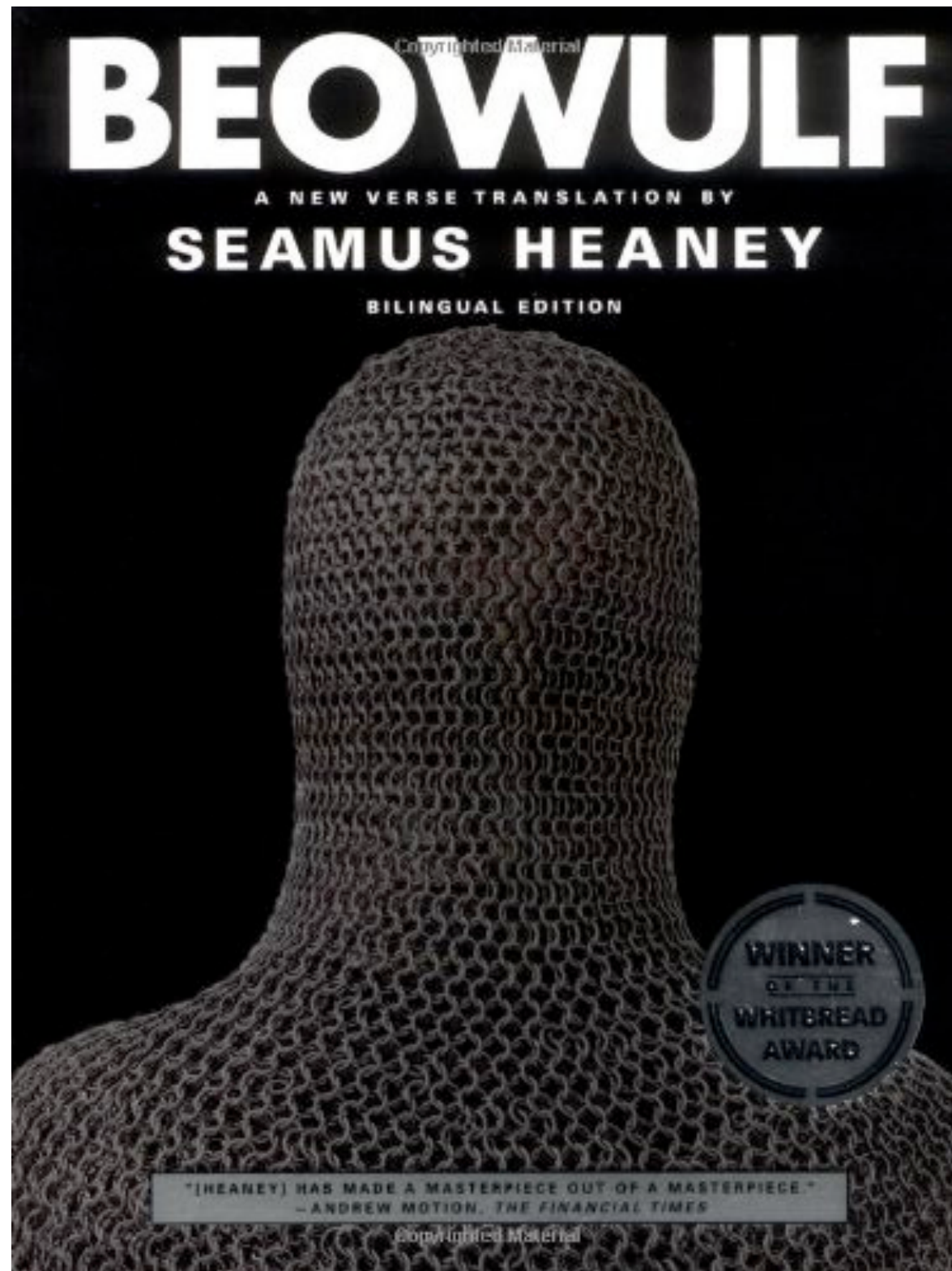
Influence

From MOR ITLP

“Huzzahs!”
and
Table
pounding
welcome



ITANA ♀



CREATE FUTURE VIABILITY



CREATE FUTURE VIABILITY

Establish direction - Strategic thinking



CREATE FUTURE VIABILITY

Establish direction - Strategic thinking

Inspire commitment - Partnerships, Influence



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Transform vision into action - Commitment, Followers



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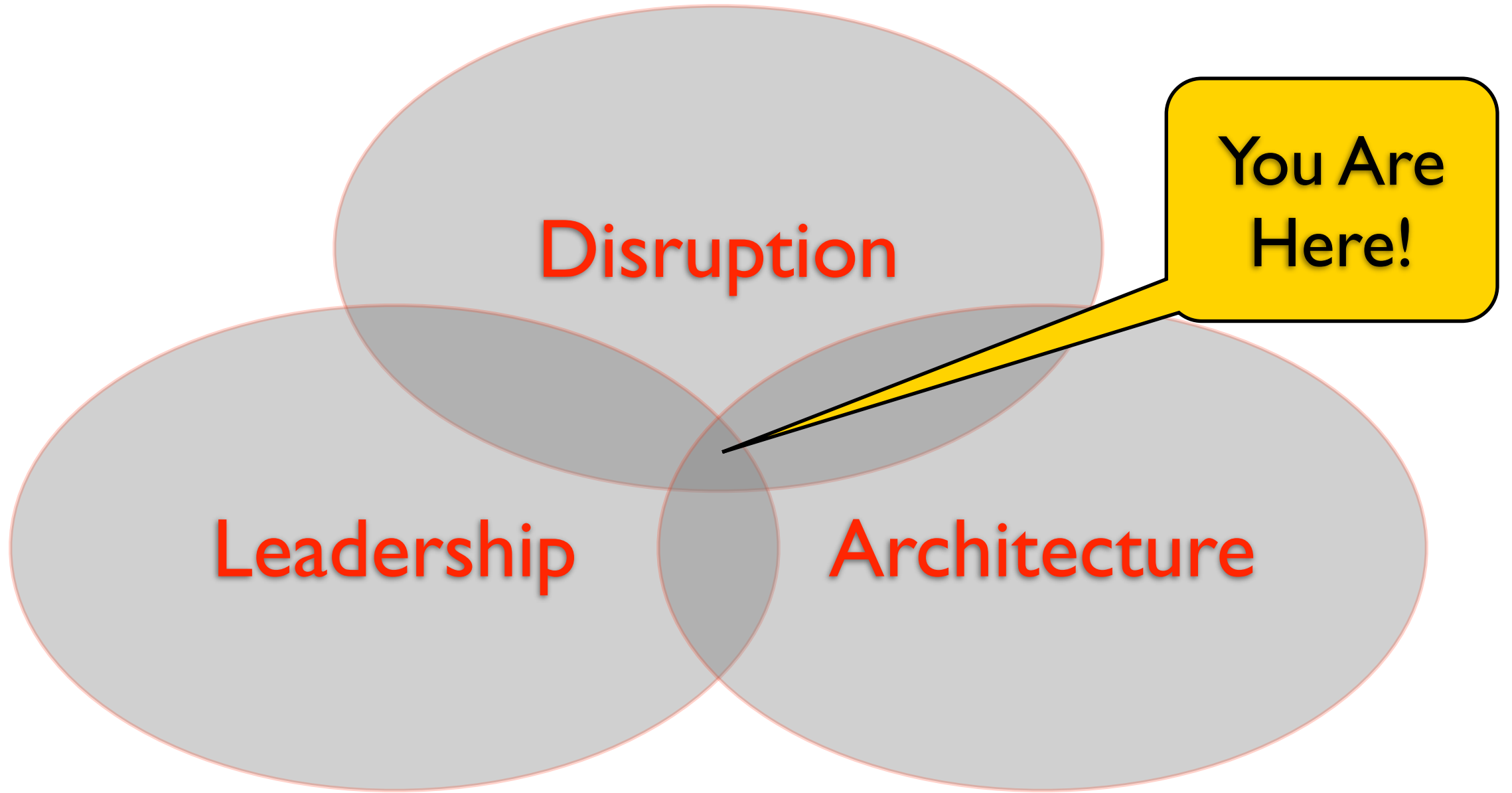
Solve adaptive problems - Change Management



All architects are/
should be leaders.



Face2Face 2012





How do we deliver great service?

How do we save money?

How do we become more agile?

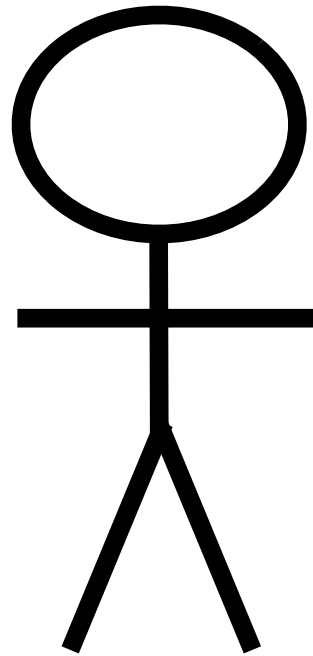
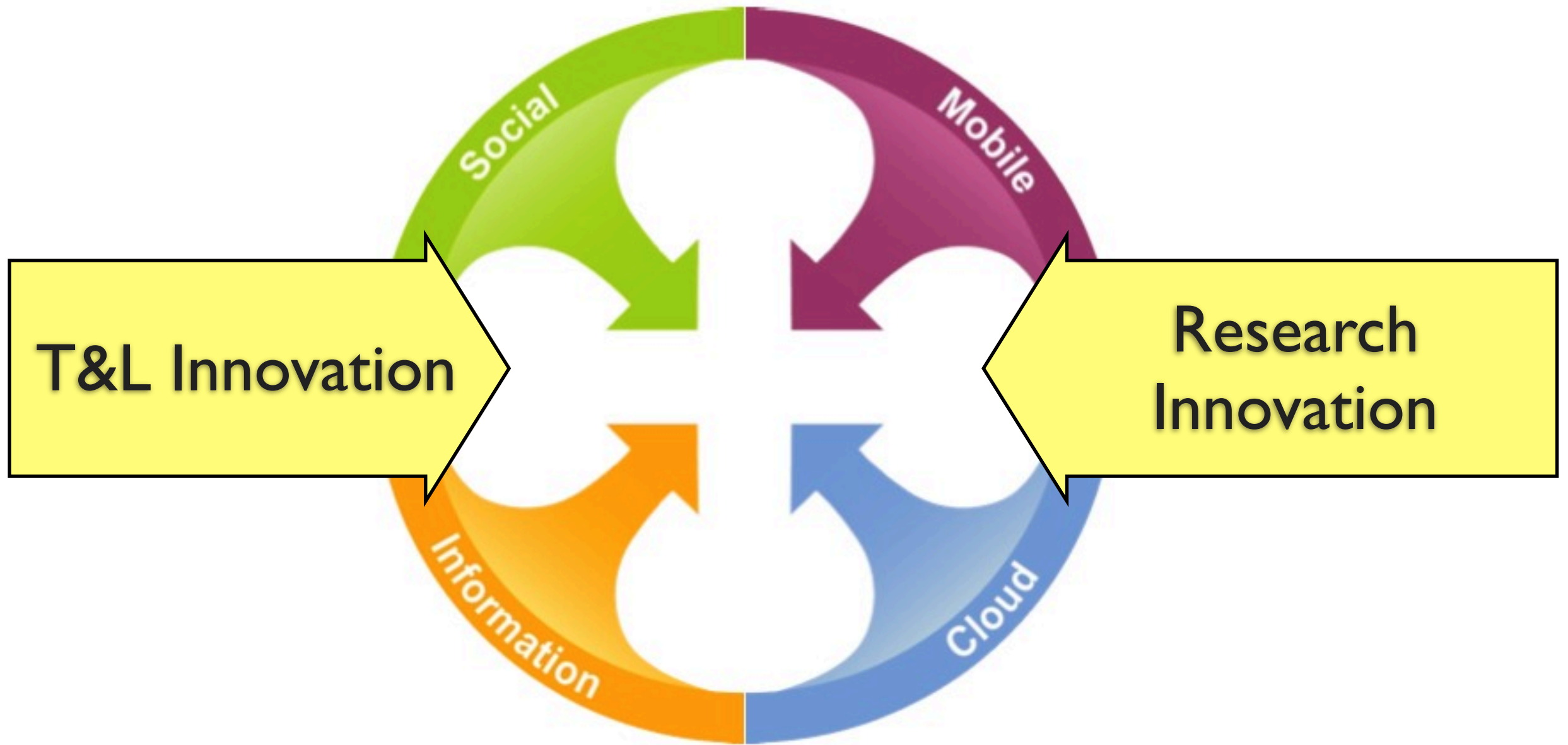
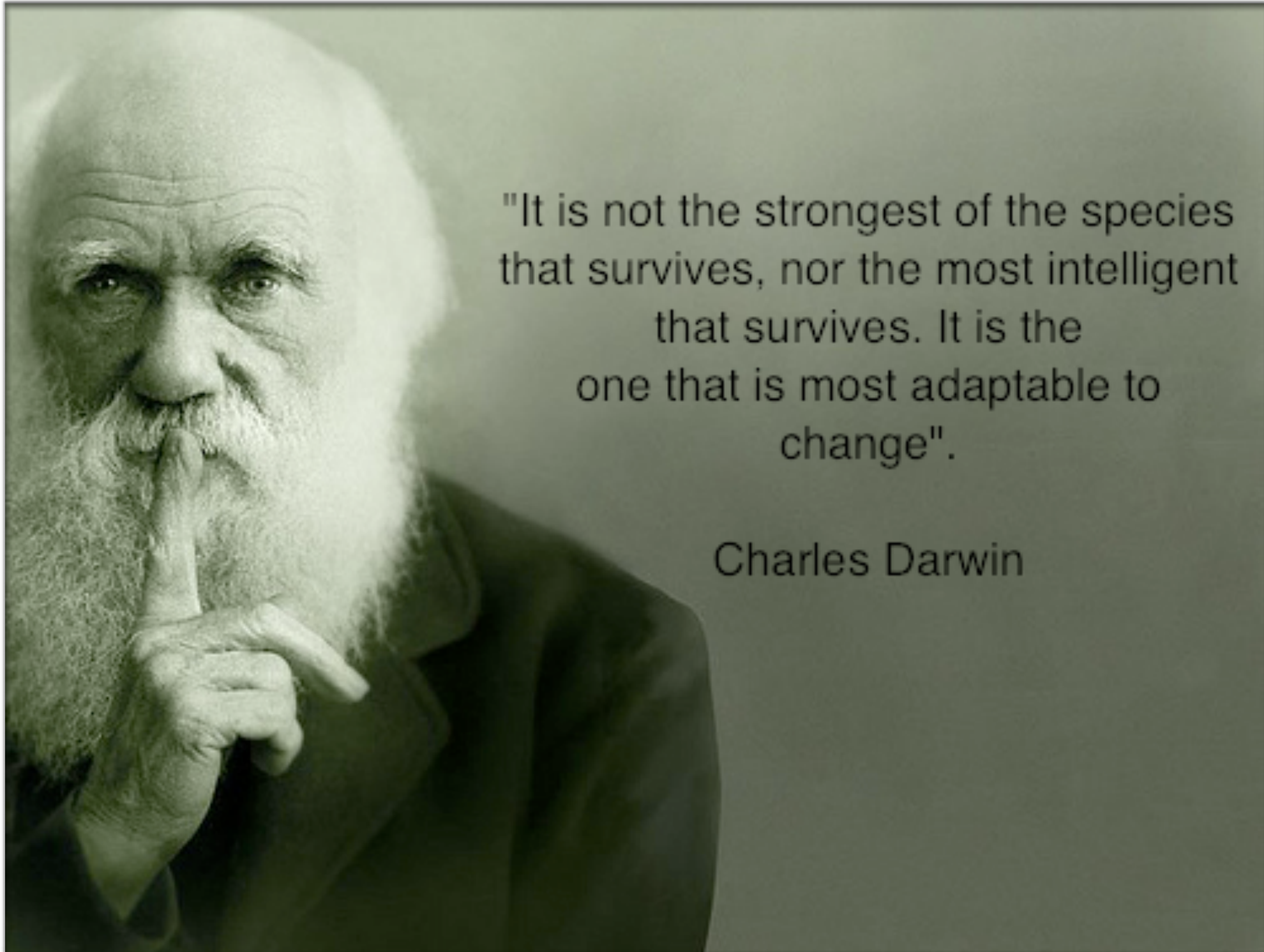


Figure 1. The Nexus of Forces



Source: Gartner (June 2012)





"It is not the strongest of the species that survives, nor the most intelligent that survives. It is the one that is most adaptable to change".

Charles Darwin



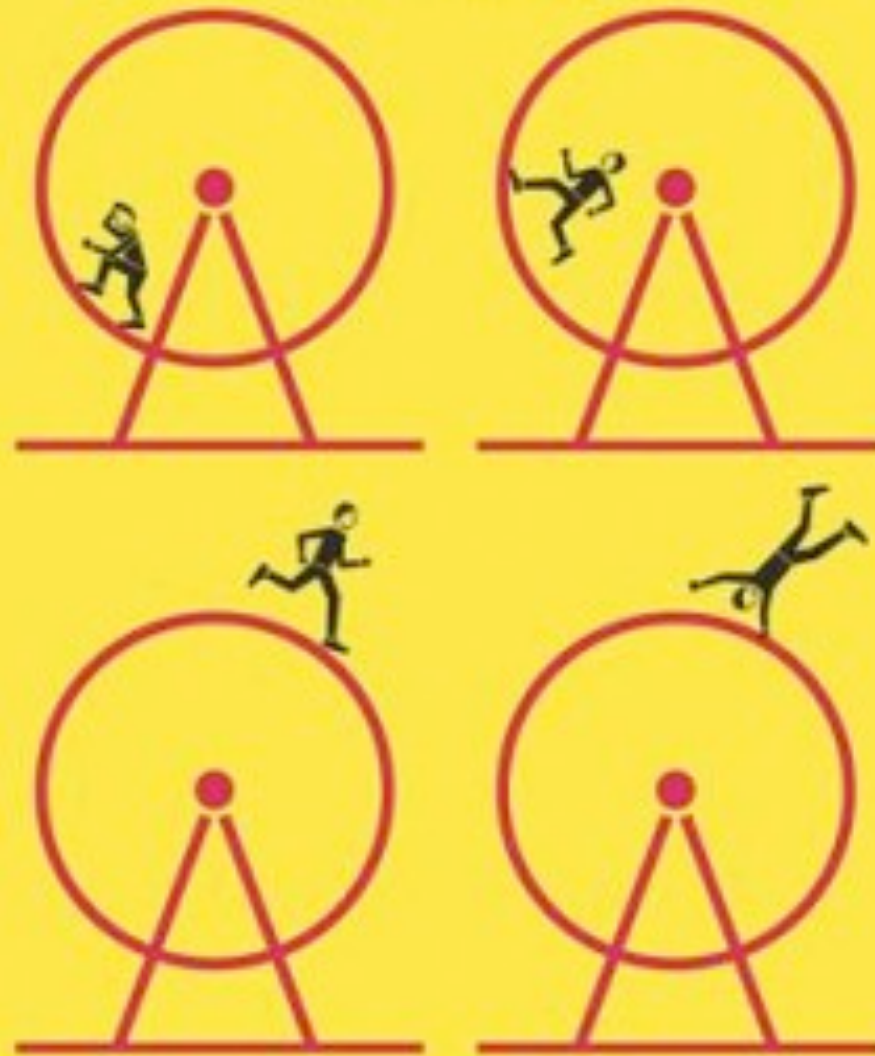
Simple Messages

Cues for Change



THE POWER OF
HABIT

WHY WE DO WHAT WE DO
IN LIFE AND BUSINESS



Charles Duhigg



Change and Cues.



Working On	Stop Doing
Story-A-Week	Providing the answer
Focus on results	Meetings w/o Outcomes
Calendar blocks	

Week of: ☆☆☆☆☆

Desired outcomes

Monday ☆☆☆☆☆

Friday ☆☆☆☆☆

Tuesday ☆☆☆☆☆

Action Items

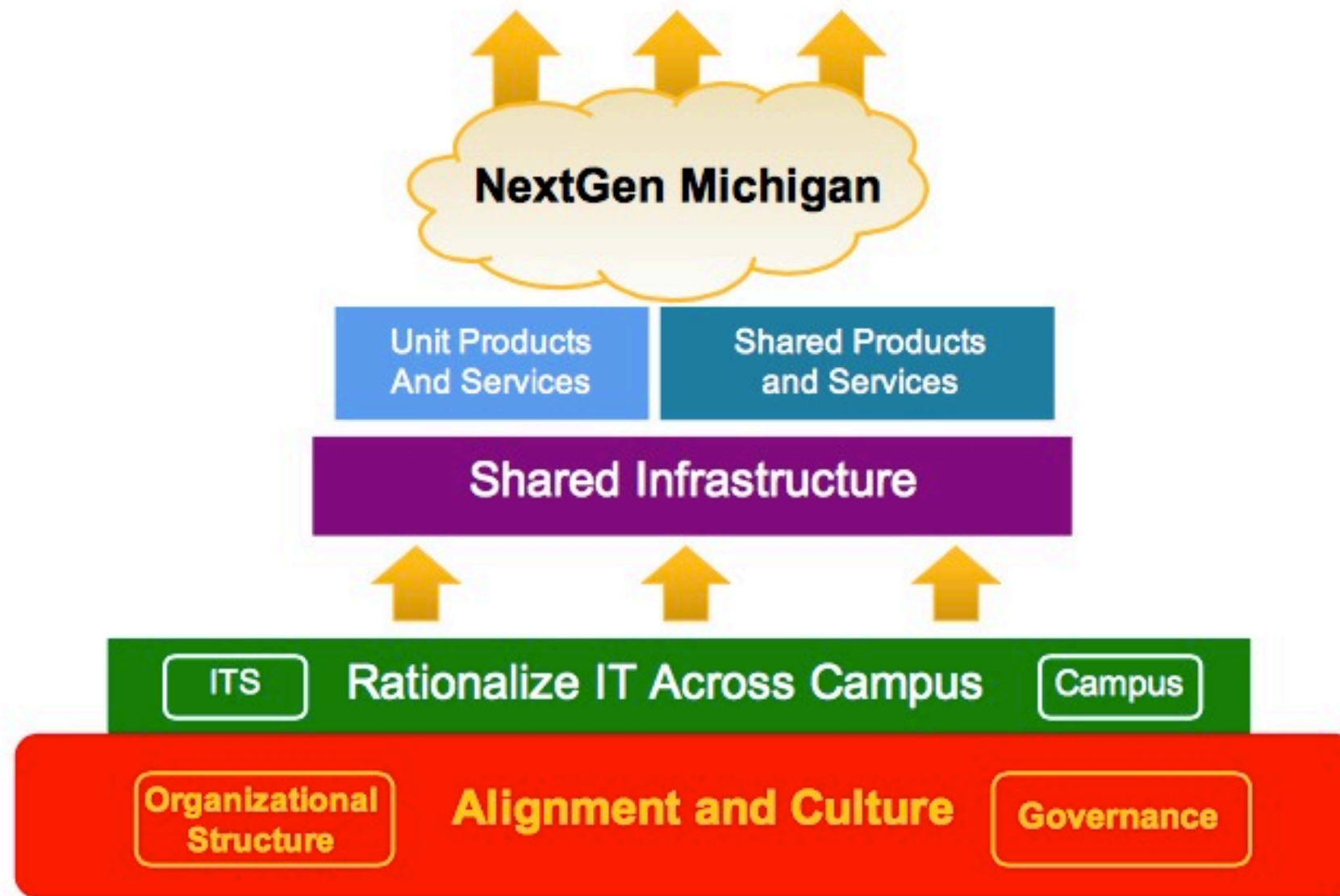
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Wednesday ☆☆☆☆☆

Thursday ☆☆☆☆☆



NextGen Michigan Strategy





Leading through Disruption

Simple Messages

Cues for Change





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If you are doing something in EA and you can't draw a clear line of sight back to what that means to the business, then you should be asking yourself why are you doing it at all.

– Betsy Burton, VP Distinguished Analyst, Gartner
Best and Worst Practices in Enterprise & Application Architecture.
29 August 2013



Now, over 70% of organization's EA efforts are focused on aligning business and IT vision and strategies, delivering strategic business value and enabling a major business transformation.

**Less than 30% are guiding technology use...
simplifying the tech landscape.**

– Betsy Burton, VP Distinguished Analyst, Gartner
Best and Worst Practices in Enterprise & Application Architecture.
29 August 2013



67% of organizations are starting, restarting or renewing their EA efforts.

56% are supporting EA as a collaboration between business and technical organizations.

Organizations are asking, ‘What value is EA delivering to the business?’

– Betsy Burton, VP Distinguished Analyst, Gartner
Best and Worst Practices in Enterprise & Application Architecture.
29 August 2013



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“You are all talking about administrative things. You need to focus on the real mission of the university – teaching, research and maybe outreach.”



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