



Breaking Down "Business Value"

Business Effectiveness

Focus on Strategy
Aligned with business goals
Well defined KPIs
Effective Partnerships (internal/external)
Clear & Consistent Governance
Effective Data Driven Decisions
Optimized Processes
User/Usability Focused
Adoptable Services
Regulatory Compliance

Fiscal Efficiency

Clear Policies & Authority
Streamlined Workflows
Reducing Redundancies
Rationalized Service & Project Portfolios
Well Executed Projects
Leveraging Existing
Appropriate Outsourcing
Clear value statements (commodity vs. strategic)
Leveraging Partnerships

Increased Agility

Reduced Complexity
Configuration not Code
Standardized Infrastructure
Adaptable Re-usable Services
Timely & Appropriate Decision Making
Agile Resource Alignment
Well-known & Clear Dependencies
Exploiting Opportunities
Finding New Revenue