

# NET+PAG

## Meeting Minutes

May 9, 2017

Present: Shel Waggener, Oren Sreebny, Ron Kraemer, Tracy Schroeder, Gordon Wishon, Brad Wheeler, Michael Corn, Sue Workman, Elaine Alejo  
Absent: Michele Norin, Denis Walsh, Jack Suess

Next meeting: June 13, 2017

### 1. Announcements

New CEO will be announced this week. Would like to have a small group join a phone call to introduce him to our group. Possible meeting with Educause (John) during June meeting

### 2. Discussion Items

- Discussion on Engagement Strategy

How best to engage with other communities on member campuses including Business Officers, Procurement Officers, Internal Audit, Security, Legal teams and others who would benefit from collaborative approach to Cloud services? WACUBO, NACUBO, NEAP, and NACUA others?

CFO and procurement officers need to have better education on the value proposition of the cloud

Action Item: "play book " on how we operate

- Legal Spending/Planning

How much should we be spending on each program. Do we need to have a lawyer on staff, dedicated to this? Would a mini project plan for the negotiations work? All in favor of sharing what works and doesn't

Are we seeing the same common risks repeatedly?

- Adoption,
- new contract development,
- customer agreement around indemnification,
- developing a new model

### 3. Roundtable

Continued discussion on how to control the legal costs across NET+

Meeting adjourned