# Rural Health Care Pilot Program Workshop
# Vendor Alliance Committee  (VAC)

**Manjuel Robinson**

**Fujitsu Network Communications**

# Vendor Alliance Committee  "VAC"

**FUJITSU**

- **Who – One of several interest groups from the vendor community of the Internet2 RHCPP Initiative**

- **Goal – To create a dialogue between RHCPP participants and members of the Internet2 equipment and service providers, to share information about different technology offering and understanding the specific needs of the participants**

**USAC**
Universal Service Administrative Company
*Helping Keep Americans Connected*

- **Benefit – Both Participants & Suppliers**
  - Participants  --  Suppliers can help participants to understand different technology:
    - Maximize network value and Increase their project effectiveness
    - Understand different network topology and complexity

  - Suppliers -- Participants can help suppliers understand their specific & unique needs:
    - Provide an opportunity to tailor their offerings to meet these needs
    - Identify specific product & services for current & future growth

- **Open Participations – Welcome other Internet2 Corporate Members**
  - Suppliers are encouraged to work with this group to develop approaches that are efficient, effective and innovative
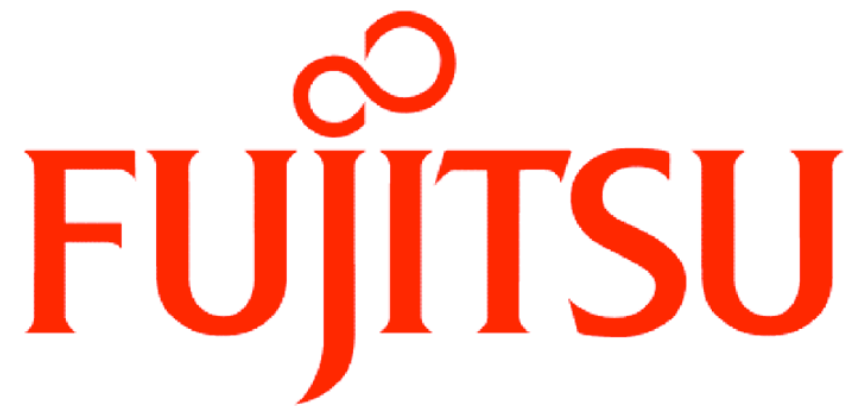
  - QWEST recently join VAC

# "VAC" Current and Future Activities

**FUJITSU**

- **The VAC created a series of "Webinars" as a forum**
  - Focus on different aspects of the network build-outs
  - Overview (50K foot level) and more detail view
  - Monthly or Quarterly base on need
  - Vendor agnostic viewpoint to focus on technology

- **First webinar was done in September**
  - "Last Mile Access Overview" -- Focus on last mile technologies
  - VAC participants were Fujitsu, Juniper, Ciena & Adva
  - Survey to gain feedback

- **Next webinar schedule for later this month**
  - "Wireless Technologies"
  - Under consideration "Manage Services" – IP/MPLS, VPN

- **Invite Participants**
  - Several Design Done
  - Feedback on what suppliers can expect



**Rural Health Care Pilot Program**